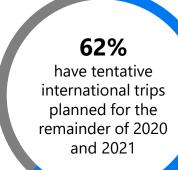


## Travelzoo Members are Planning to Jet Set





**92%** are interested in receiving deals

## Spring 2021 is the Top Time Period to Capture Demand



#### Where Are They Going?

#### **Top Destinations for**

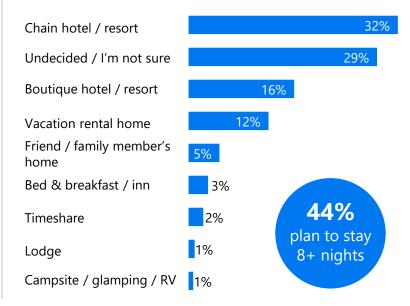
2021 & 2022 TRAVEL 2020 TRAVEL (mid-pandemic) (pre-pandemic) **United States United States** (e.g., cities / states within the U.S.) Caribbean Caribbean (e.g., countries / territories within the Caribbean) Canada Italy Canada Italy Mexico Mexico **United Kingdom** France (e.g., England, Scotland, etc.) United Kingdom France Ireland Ireland

#### How Will They Get There?

**3%** International Low Cost Airline



## Where Will They Stay?



Sources: Travelzoo U.S. Member Survey, September 1-3, 2020; n=1,445

# Flexible Offers are Key to Confident Booking

Greece

Costa Rica

Germany / Greece 10 Spain

A 5-star Dubai resort offered a 3-night escape for \$499.

3-night packages including daily breakfast and dinner for two each night were \$899.

#### THE RESULTS:

2.300+

room nights booked

\$991,000+

incremental gross revenue

Source: Internal Analytics

